

KORE Accelerator Plus Grid

The new KORE Accelerator¹ Plus Program - \$655

A KDCS Program that is eligible for 100% reimbursement using DAS funds!*

| KORE Accelerator Plus | Maintenance Reminder #3 Phone, Email, and Address Appends Deep Data Segmentation | Email | Live Calls ³ | Direct Mail | Social ² |
|-----------------------|--|--------------|-------------------------|-------------|---------------------|
| | DMS Access Line | | | | |
| | Equity Scoring Plus Monthly Equity score of all customers in dealer's DMS Receive daily reports which summarize the equity positions of customers with a service appointment that day Monthly communications to customers in positive equity on their current vehicle | • | • | * | |
| | Market to Used Vehicles | • | | | |
| | Lease Termination 120 Days - Start Planning for Your Lease Expiration | • | • | ~ | |
| | Lease Termination 90 Days - Returning Lessee Information | • | | | |
| | Lease Termination 60 Days - Inspection | • | | | |
| | Lease Termination 30 Days - New Model Introduction | • | • | • | |
| | Happy Birthday | lacktriangle | | | |
| | Special Event Campaigns | • | | ~ | |
| | Happy Anniversary (3, 4 Years After Vehicle Purchase) | 0 | | | |
| | End of Warranty 2 Months | • | | | |
| | End of Warranty 1 Month | 0 | | | |
| | End of Warranty | | | | |
| | At Warranty End | 9 | 0 | • | |
| | End of Finance Term 6 Months | • | • | | |
| | End of Finance Term | | | | |
| | 3 Months | 0 | 0 | | |
| | End of Finance Term At Finance Term End | • | • | | |
| | High Decline Quote 14 Days After RO (if RO is \$300 or more) | • | • | ~ | |

¹ Must be enrolled in the Base KORE Program. ² \$45 per month ad spend required. ³ Optional channel that can be added for an additional cost. Calls are not prerecorded in any way. A Do Not Call list will be maintained. ^{*} Based on available funds. ☑ Included in the Base KORE Program. ✓ Optional mail that can be added for an additional cost.