

Dealer Solution Overview

Pricing Packages

Gold

List Price: \$1,225 / mo.

- ✓ **Online & In-Store Retail Platform**
Transactional digital retail solution for new, CPO & used vehicles. Technology that enables operational efficiencies for management, sales, BDC and F&I.
- ✓ **Accurate & Transparent Pricing**
Taxes/Fees, Dealer Pricing, Custom Rate Sheets, OEM Incentives
- ✓ **Real-Time Lender Offers**
Including Kia Finance, Chase, BofA, Santander & More
- ✓ **Key Industry Integrations**
KBB, NADA, RouteOne, DealerTrack, Inventory Data, CRM & More
- ✓ **Standalone Credit Application**
Automatic routing to RouteOne/DealerTrack
- ✓ **Dedicated Field Support**
Monthly in-store visits from AutoFi Dealer Success Manager

All of the great features of Gold, PLUS:

Platinum

List Price: \$1,750 / mo.

- ✓ **F&I Plus**
Up-front presentation of finance and credit products with ability to customize rich media (pictures, videos, brochures & sample contracts)
- ✓ **Quick Quote**
Automated delivery of a remote AutoFi offer (via CRM) to online shoppers from any lead source
- ✓ **Trade-In Instant Cash Offer**
ICO integrations from popular trade-in providers such as Accutrade & CarStory
- ✓ **AutoFi Credit Estimator**
A soft-pull affordability tool that displays maximum payment and loan amounts
- ✓ **Pickup and Delivery**
Pickup and delivery scheduling, delivery charge calculation & stipulation upload