

WebBuy[®]

DIGITAL RETAILING

EMBRACE THE OMNICHANNEL

Take CONTROL of the complete buying experience across all your stores' digital touch-points to meet the needs of your customers.

Give you sales team the support of an End-to-End Retailing Platform the delivers MORE.

CLEAR ROAD TO THE SALE. NO OFFRAMPS.

10-IN-1 CONSOLIDATOR

ONE APPLICATION, ONE PRICE.
NO NEED FOR MULTIPLE VENDORS. WEBBUY DOES IT ALL!

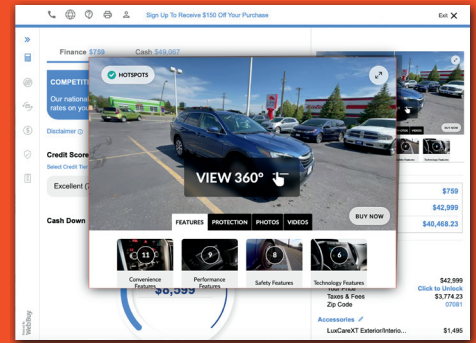
1. WebBuy Digital Retailing
2. F&I Menu Protection Module
3. Chat SMS Integration -NEW-
4. CarValuator[®] Trade-in Module
5. NetDesker[®] Showroom Module
6. BidBoard[®] Auto Financing Module
7. Aftermarket Accessories Module
8. Consumer Connect Co-Browsing
9. Spin 360[°], Virtual Walk Around -NEW-
10. Prequalification Soft-Pull -NEW-

WebBuy® + Impel = WebBuy® 360°

Buyers
are

44% MORE LIKELY

to submit a
lead with 360°
WalkAround



Automated credit app submission w/ auto decisioning

- Actual loans approved online in Real-time from over 1,300 lenders
- Incentives, rebates and dealer reserve can be applied

Powered by
DEALERTRAK®



Accurate trade-In appraisals you can rely on

- Real-time, automated "penny perfect" lien payoffs
- Instant purchase offer included

Powered by
JD Power®



Penny perfect pricing

- Dial in specific dealer fees
- Auto-Calculate unique municipality tax and fees

Powered by
WB Tax & Fee Manager



Build your own brand with "white - label" capability

- Complete analytics and ROI reporting
- Launch, training & follow up processes

Powered by
Podium®



Give answers to questions immediately

- Instant Chat/SMS with customers
- Send links to start deal or pickup a deal

Powered by
WB Client Success Managers



Accessories and protection Menu

- Fully customizable OEM or aftermarket protection products and accessories
- Create custom packaged product offerings

Powered by
WB Client Onboarding Team



Shop or sell from anywhere

- "Co-browse" with customer from living room or showroom
- Modify all aspects real-time and push back to customer's screen

Powered by
NETDESKER™



Soft-Pull Prequalifications

- "Get Prequalified" CTA that flows into Digital Retailing
- Set payment expectations correctly

Powered by
700Credit®

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